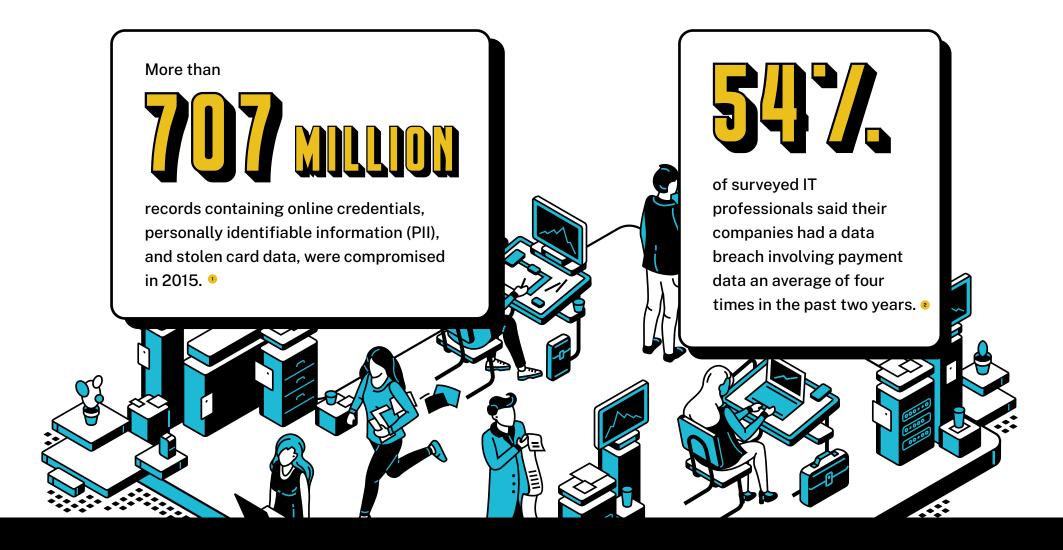
PI>OTAL* PCIDSS

CONTINUOUS COMPLIANCE MONITORING

PROTECTING PAYMENT CARD DATA FROM Cybercriminals is a 24x7 Job



CYBERCRIMINALS WANT YOUR ORGANISATION'S PAYMENT CARD DATA



of breaches had a financial or espionage motive. •



Average estimated price per stolen credit or debit card*: •



£16-£30 / \$21-\$40



UNITED KINGDOM

£15-£25 / \$20-\$35

£15-£30 / \$20-\$40



£19-£34 / \$25-\$45

*monetary values in GBP and USD

TOP PCI DSS CHALLENGES

No comprehensive view of card data environment •

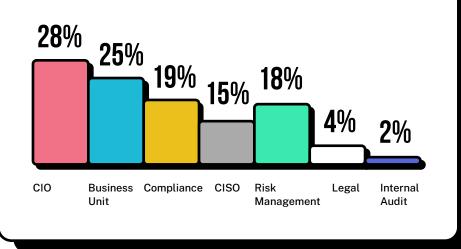


55% of IT professionals surveyed said they did not know where all their payment data is stored or located.



80% considered this either a high risk or a very high risk to their organisation.

Disparate ownership of payment data security •



Time to compromise and exfiltrate is very fast •



99% of cases in the retail sector had systems compromised in hours.



In over **98%** of incidents, exfiltration was also rapid - data was stolen in days or less.



In **79%** of cases, it took retail organisations weeks or more to discover a breach had occurred. And in 16% of cases, discovery took months or more.

Confidence in current security technologies is low •



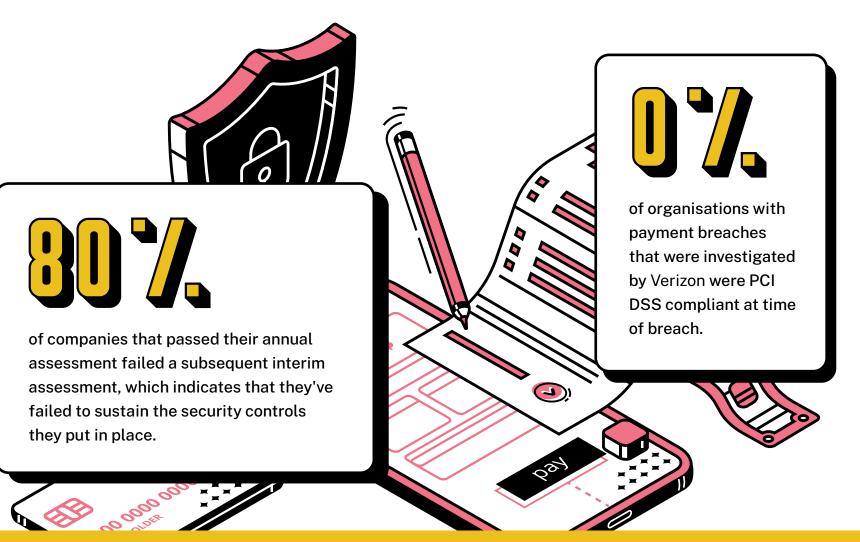
Less than 50% of companies around the world feel the security technologies they have in place to protect payment data are effective.

ACHIEVING COMPLIANCE IS DIFFICULT



of IT professionals surveyed said their companies are either not fully PCI DSS compliant (38%) or are only partially compliant (36%). [®]

MAINTAINING COMPLIANCE IS EVEN MORE DIFFICULT



ADOPT A CONTINUOUS COMPLIANCE MINDSET



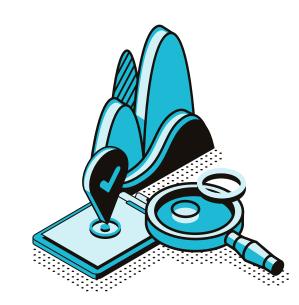
Pivotal's **Security Managed IT Solution** utilises Tenable SecurityCenter Continuous View to:

- Proactively monitor and maintain your PCI compliance posture
- Continuously measure PCI compliance
 program effectiveness
- Demonstrate that your approach to PCI compliance adheres to the PCI DSS "business as usual" standard.

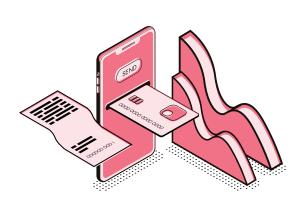
QUICKLY ASSESS YOURSELF AGAINST PCI Requirements when you need it most



Track and efficiently manage assets across your entire PCI



DSS cardholder data environment (CDE) from a central location using a unique combination of active scanning, agent scanning, intelligent connectors, continuous listening and host data monitoring.

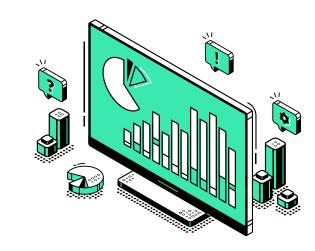


CONTEXT

Measure and communicate the status of security program investments within the context of your PCI compliance program using business terms that IT security leaders and the business understand.

BCTION

Continuously monitor more than 75% of PCI DSS technical controls, enabling you to quickly identify when you are drifting out of compliance so you can take immediate action.



MAKE PCI COMPLIANCE "BUSINESS AS USUAL."

Sources:

- 1. Breach Level Index 2015 Annual Report. February 26, 2016
- 2. Global Study on the State of Payment Data Security Ponemon Institute. January 2016
- 3. Verizon Data Breach Investigations report. April 2016
- 4. The Hidden Data Economy: The Marketplace of Stolen Digital information, McAfee labs, October 2015
- 5. Data Security in the evolving Payments Ecosystem, Ponemon Institute. April 2015
- 6. Verizon 2015 PCI Compliance Report. March 2015
- 7. Global Study on the State of Payment Data Security Ponemon Institute. January 2016
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- 13. Global Study on the State of Payment Data Security Ponemon Institute. January 201614. Verizon 2015 PCI Compliance Report. March 2015





Helping companies succeed with digital transformation.